

RAJESH MINOCHA, CFP®

FOUNDER & CEO, FINANCIAL RADIANCE

Rajesh is a business and financial-services leader with over 30 years of experience spanning financial services, technology, enterprise transformation and entrepreneurship. A CFP® professional and Founder & CEO of Financial Radiance, he has built a technology-enabled wealth-management practice focused on helping families achieve financial independence and long-term financial security.



Rajesh founded Financial Radiance in 2016 after a 21-year corporate career across ICICI, Polaris, HCL Technologies, and Franklin Templeton. At ICICI, he worked across Economic Research, Credit Appraisal and Project Finance, evaluating business models, capital requirements, financial viability, cash flows and execution risks. Across technology organisations, he worked at the intersection of business requirements, banking and wealth-management technology, testing and programme leadership.

At Franklin Templeton, Rajesh held senior leadership responsibilities across Technology, Operations, Business Excellence and Transformation and was a member of the 12-member India Management Committee. He established the firm's first offshore Legal Shared Services Centre and built a 65-member Centralised Testing Services organisation, one of the firm's three global testing organisations, delivering approximately 20% cost optimisation while maintaining business continuity and delivery quality. His experience also includes strategy, technology investments, organisational capability, talent, remuneration, risk, governance and enterprise transformation.

As Founder & CEO of Financial Radiance, Rajesh leads strategy, growth, financial stewardship, technology adoption, process excellence, regulatory compliance, risk and stakeholder management. The firm manages over ₹250 crore across 425+ families with a four-member team. He has built scalable processes and technology-enabled workflows to combine personalised advice with disciplined execution, and has authored books including *Retire On Your Terms*, *Second Innings On Your Terms* and *The Career Escape Plan*.

Rajesh is now extending his experience into Independent Director and Board Advisory roles, particularly where finance, technology, transformation and long-term value creation intersect. His board-relevant strengths include enterprise strategy and governance, finance and capital allocation, technology and digital transformation, risk and resilience, organisational capability and sustainable business building. He holds an MMS in Finance from Jamnalal Bajaj Institute of Management Studies (JBIMS), Mumbai, and a BE in Mechanical Engineering, and has completed the IICA Independent Director Proficiency Assessment with an 84% score.